



**URALITA BUSINESS TREND
DURING THE THIRD QUARTER OF 2011**

***Stabilization of annual sales
as a result of international market recovery***

- ***The upward trend in sales on international markets accounted for 67% of Uralita's total sales during the first nine months of 2011 while the decline of activities in Spain continued as a result of the construction market adjustment process. Up to September, Uralita generated €511M in sales, up slightly (+0.7%) on the same period of 2010.***

- ***Operating profits (EBITDA) remained below 2010 levels (margin of 11.9% vs 13.1% in 2010), affected by the fall in activities of businesses operating in Spain and by raw materials and power costs which, on a scenario of weak recovery in terms of demand, could not be charged 100% to sales prices.***

- ***Uralita generated a net attributable profit of €1.1M in Q3 2011, which offsets the accumulated losses of the first six months and leaves the accumulated figure for the first nine months of 2011 at €0.6M. This result is down on the same period of 2010 due to lower operating profits and the negative effect of the exchange rates.***

- ***In a highly volatile market environment, Uralita remains focused on boosting sales through active volume and price management and on implementing plans to improve efficiency and control investments and working capital.***

<i>Consolidated total aggregates (figures in millions of Euros)</i>	M9 2011	M9 2010	Variation
Sales	510.7	507.2	0.7%
EBITDA	60.6	66.2	-8.5%
<i>EBITDA sales margin</i>	<i>11.9%</i>	<i>13.1%</i>	<i>-1.2 pp</i>
Net attributable profit	0.6	5.1	-87.4%

Comments on sales figures and EBITDA

- Accumulated sales for the first nine months totalled €510.7M, which is up 0.7% on the same period of the previous year.
- By geographic area, sales on Eastern European and Russian markets continue to rise, albeit with negative currency effects. Accumulated sales in the region at M9 2011 were up 9.4% on the same period of 2010. The situation on Western European markets is also notable, with growth levels of 5.4% compared to the same period of the previous year. Sales in Spain were down 9.7% due to the severe and prolonged adjustment of the country's construction sector; according to Eurostat, activity levels in the sector have fallen between 25% and 35% this year.
- By business, sales improved in Interior Solutions (Gypsum and Insulation) (a business with an accumulated total of €407.3M for the year, similar to 2010) thanks to the drive of the insulation business, which offset the contraction of the gypsum business, operating mainly in Spain and Portugal. The Pipe business managed to increase its annual sales by 5.5%, leveraging on export markets. The Roof Tile business also suffered from the sector deceleration in Spain and returned an accumulated figure that was down 8.9% on 2010.
- Accumulated EBITDA reached €60.6M, down 8.5% on 2010. Although the results of the insulation business improved, the fall in activity had a negative effect on EBITDA in the gypsum and roof tiles businesses. Finally, the profitability of the pipe business also contracted due to the fact that, despite increased sales, it was unable to charge 100% of the increase in raw material costs (PVC) to final sales prices.
- Interior Solutions (Gypsum and Insulation) is still the Group's most important business and accounted for 80% of sales and 95% of EBITDA in the first nine months of 2011. It also closed 77% of its sales outside Spain.



Refinancing process

As indicated in the regular information submitted to the CNMV (Spanish National Securities Market Commission) and as seen in the significant events reported to the market by said commission, the Group is currently refinancing its debt. As stated on 11 November 2011, the process concluded with the signing of the agreement reached with all financial creditors to extend maturities to 27 January 2012, when we expect to have obtained the long-term financial resources needed to cover the Group's assets and business structure.